

# SEARCH ENGINE OPTIMIZATION

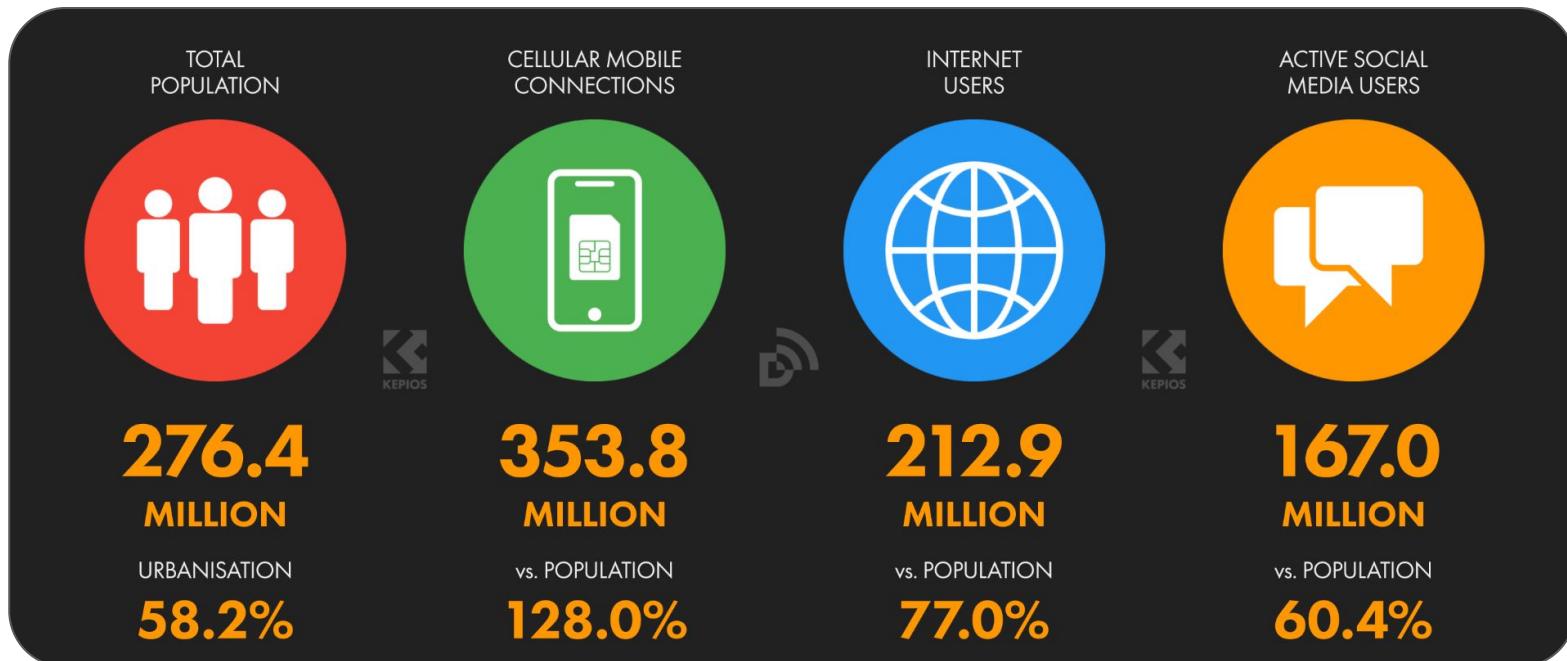
Session 01 :  
**Digital Marketing &  
SEO Fundamentals**



1

Skill Accelerator Bootcamp

# Statistik Pengguna Internet Indonesia 2023



Source: Digital 2023 Indonesia - WeAreSocial

# Aktivitas Pengguna Digital Indonesia 2023

Menggunakan Internet



**8H 36M**

Menonton TV



**2H 50M**

Menggunakan Social Media



**3H 17M**

Membaca Media Cetak



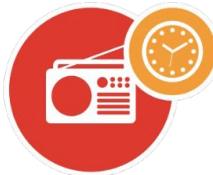
**1H 47M**

Mendengarkan Musik



**1H 40M**

Mendengarkan Radio



**0H 37M**

Mendengarkan Podcast



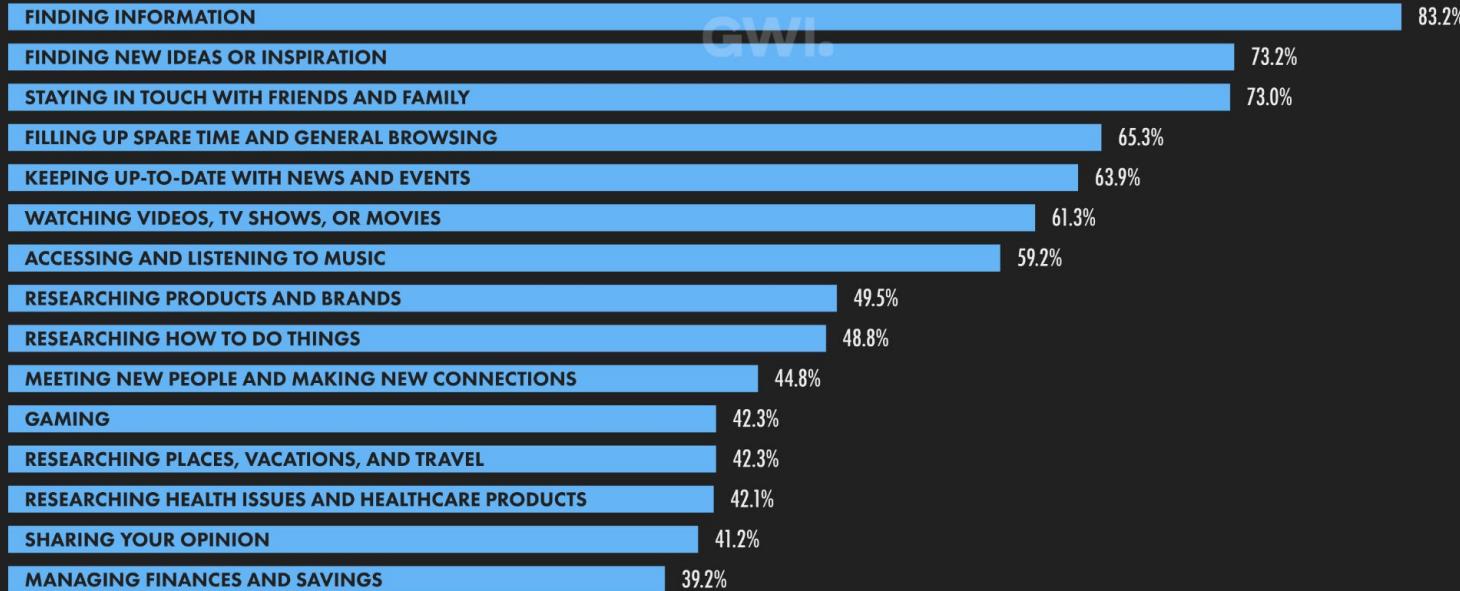
**0H 55M**

Bermain Video Games



**1H 19M**

# Motivasi Menggunakan Internet - 2023

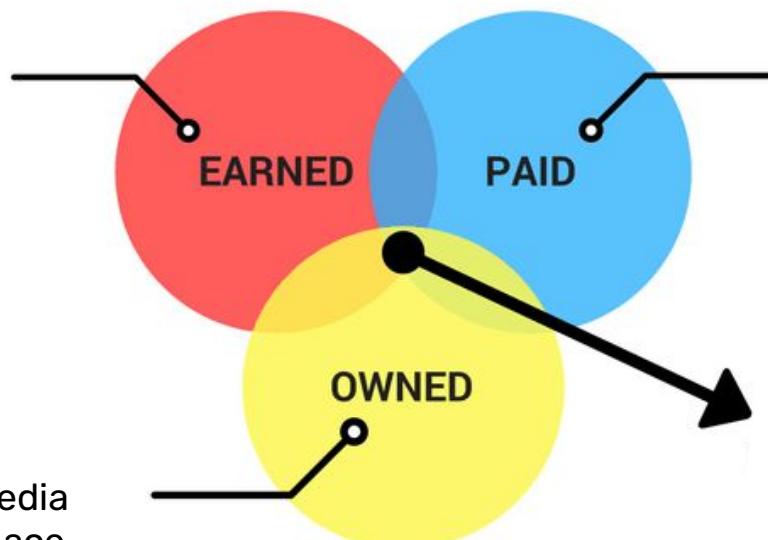


# Traditional vs Digital Marketing

Variables		Traditional Marketing	Digital Marketing
1	Reach	Geographically Limited	Worldwide, Wider Reach
2	Cost	Higher Cost	Flexible & Effective Cost
3	Targeting	General Targeting	Hyper Targeting
4	Measurable	Less Measurable	More Measurable
5	Model of Communication <sup>1</sup>	One Way Communication (Linear)	Two Way Communication (Interactional / Transactional)
		Integrated Marketing Communication	

# Digital Marketing Terdiri Dari...

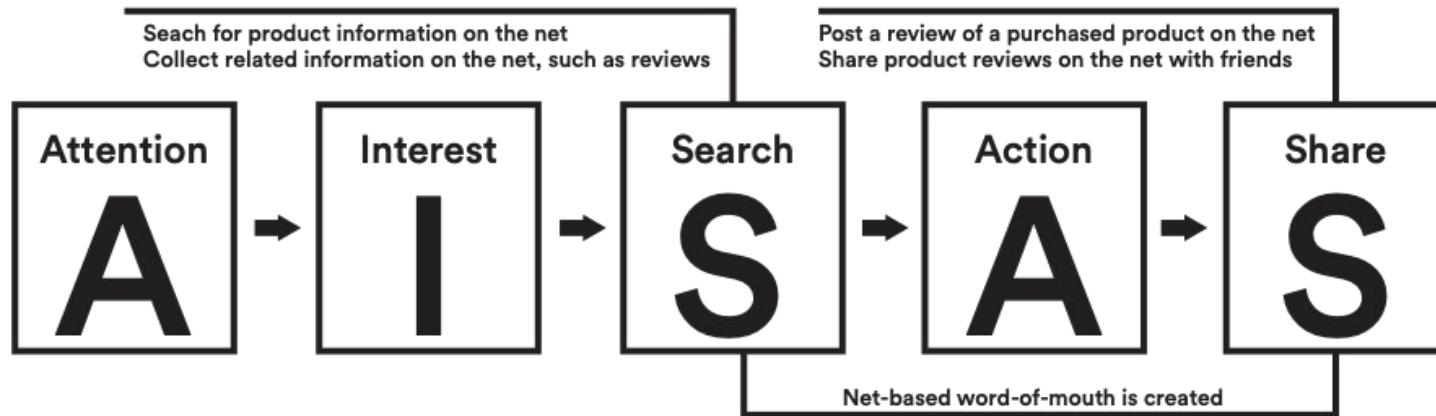
Google Review  
Testimony  
Comment  
Mentions



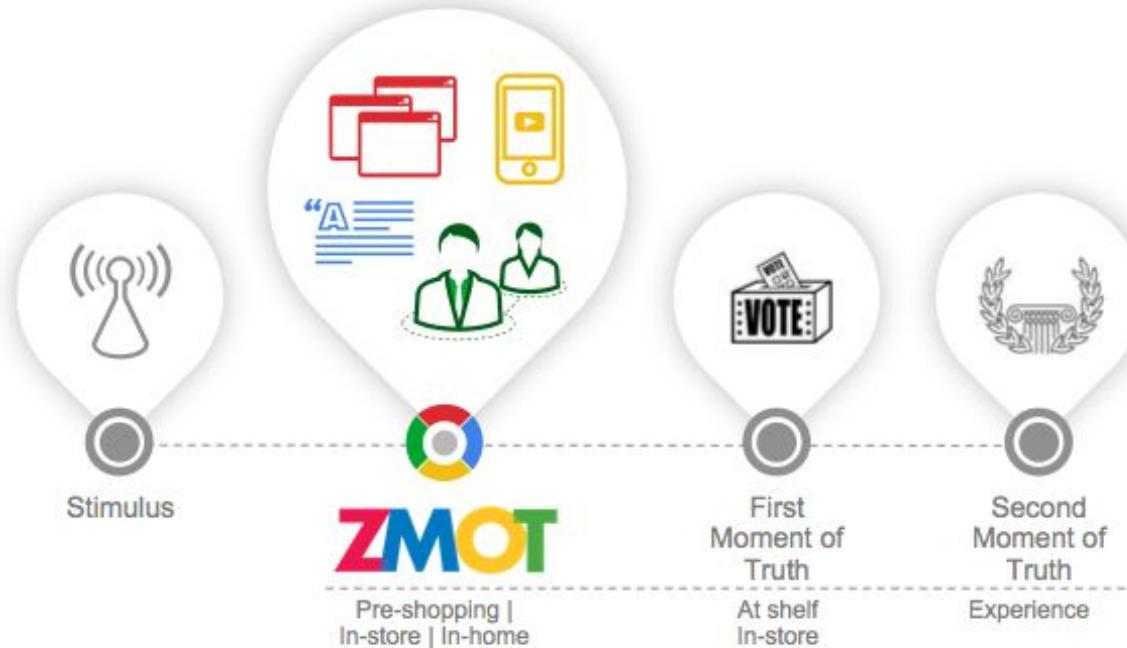
Website  
Social Media  
Marketplace  
Mobile App

Facebook & Instagram Ads  
TikTok Ads  
Google Ads (SEM & GDN)  
YouTube Ads  
Influencers

Trifecta  
Digital Marketing  
Yang Optimal



# Zero Moment of Truth



# SEO Definition

➤ SEO

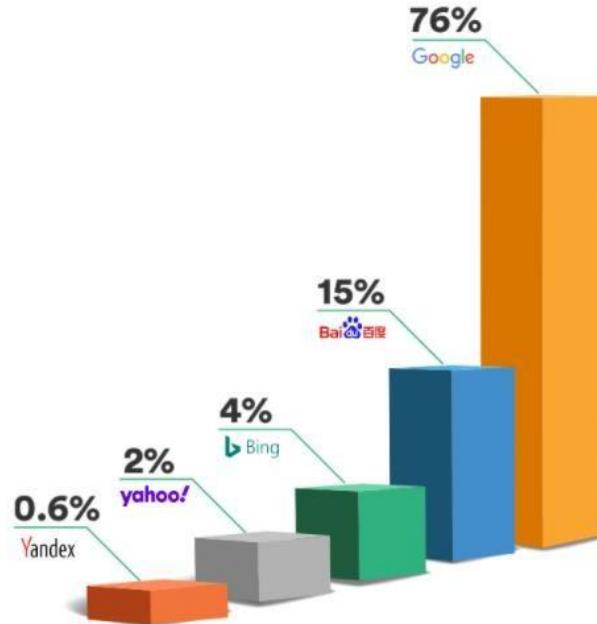
*“Practices of increasing the quantity and quality of traffic to a digital asset through organic search engine results.”*

# Google Search Stats



According to Internet Live Stats,  
**over 6 billion** Google searches are  
performed per day or **2.19 trillion**  
searches per year

# Google Search Stats



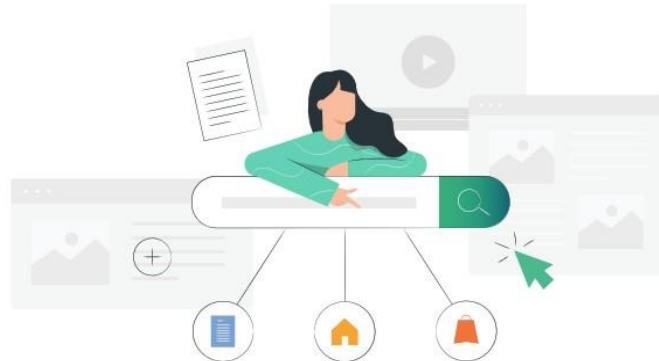
**Google drives 76% of Search traffic,  
followed by Baidu at 15%  
and Bing with 4%.**

# Google Search Stats



**Shockingly,  
Google drives  
96% of Mobile  
Search traffic,  
followed by  
Yahoo at 2%**

# Google Search Stats



# Google

Mencari Informasi



Mencari Brand

Membandingkan Brand Satu Dengan Lainnya

Mencari Penawaran Terbaik

Membeli & Review

# SEO Topics



KEYWORDS



BACKLINK



ANALYSIS



WEB



TRAFFIC



ON PAGE  
OFF PAGE



SITE  
ARCHITECTURE



RANKING

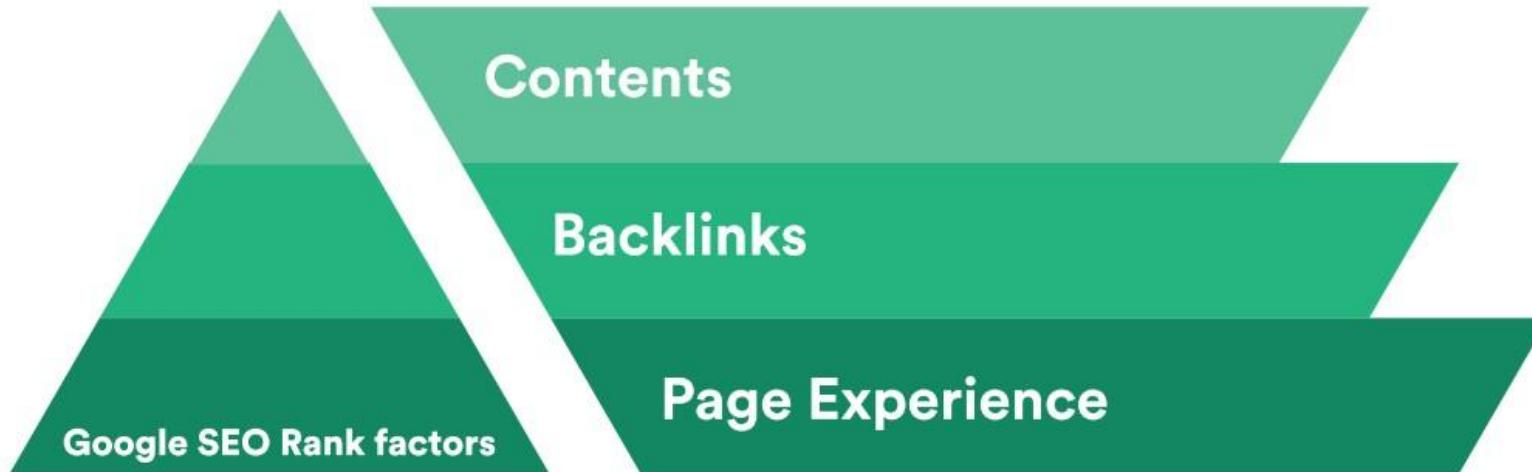


CONTENTS

# SEO Topics



# Essential SEO Rank Factors



# Essential SEO Workflow



# Understanding Google Machine



Tahapan saat Googlebot menjelajahi internet, mencari content serta mengecek code/content untuk tiap URL, website dan content yang ditemukan oleh Googlebot.

## CRAWLING

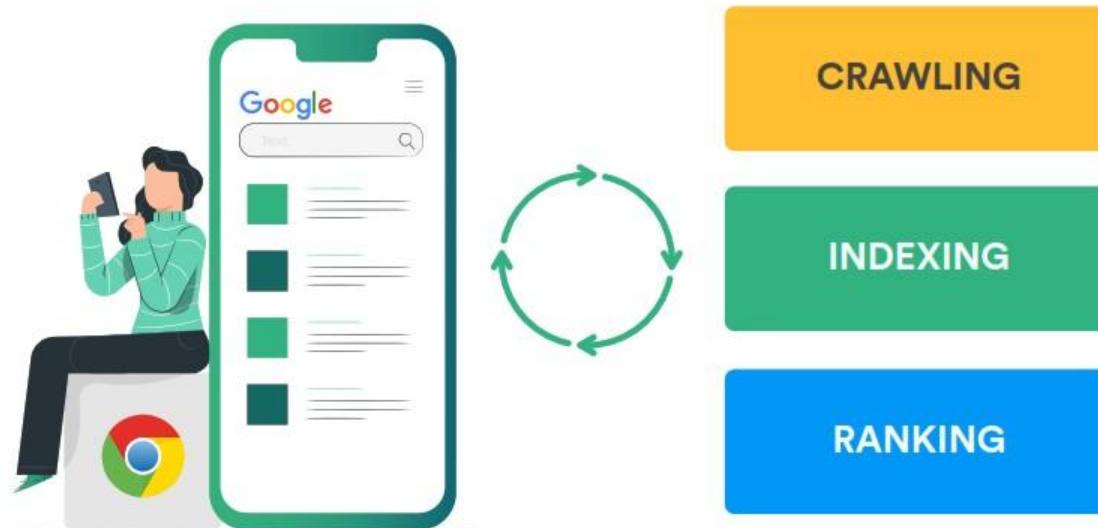
Tahapan saat Googlebot mendata, menyimpan dan mengorganisir semua content yang ditemukan.

## INDEXING

Tahap terakhir dimana konten yang terdata akan disajikan, diurutkan dan di ranking berdasarkan relevansinya terhadap *search query* pengguna Google.

## RANKING

# C.I.R Process



# GoogleBot



Check list  
for where to go



Scan Page



Send to Google



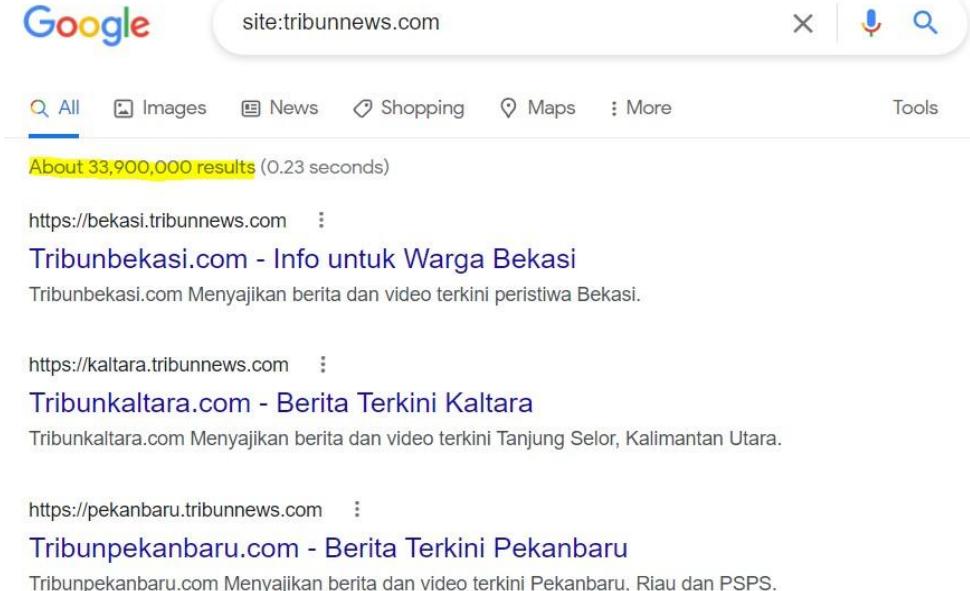
List and Record



# Crawled & Indexed



# Crawled & Indexed



A screenshot of a Google search results page. The search query is "site:tribunnews.com". The results show three news websites from Tribun News Network:

- Tribunbekasi.com - Info untuk Warga Bekasi**  
Tribunbekasi.com Menyajikan berita dan video terkini peristiwa Bekasi.
- Tribunkaltara.com - Berita Terkini Kaltara**  
Tribunkaltara.com Menyajikan berita dan video terkini Tanjung Selor, Kalimantan Utara.
- Tribunpekanbaru.com - Berita Terkini Pekanbaru**  
Tribunpekanbaru.com Menyajikan berita dan video terkini Pekanbaru, Riau dan PSPS.

# C.I.R Optimization

## CRAWL

Check your indexed pages, submit sitemaps, robots.txt, site navigations, crawl's errors, use GSC (Google Search Console) URL inspection tool.

# C.I.R Optimization

## INDEX

check robots meta  
(index/noindex, follow/nofollow, noarchive, use GSC index tools (coverage, sitemaps).

# C.I.R Optimization

## RANK

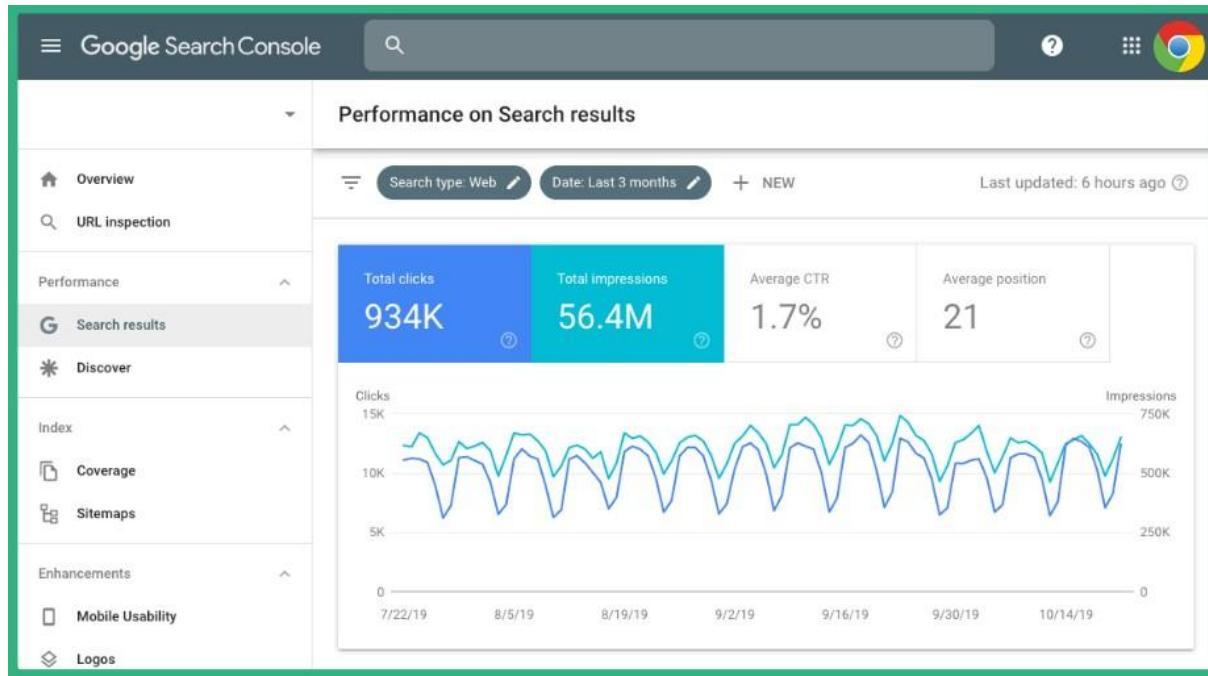
Build valuable contents and build more backlinks,  
optimize your website's page experience (SEO Rank factors).

# Google Search Console



**Google**  
Search Console

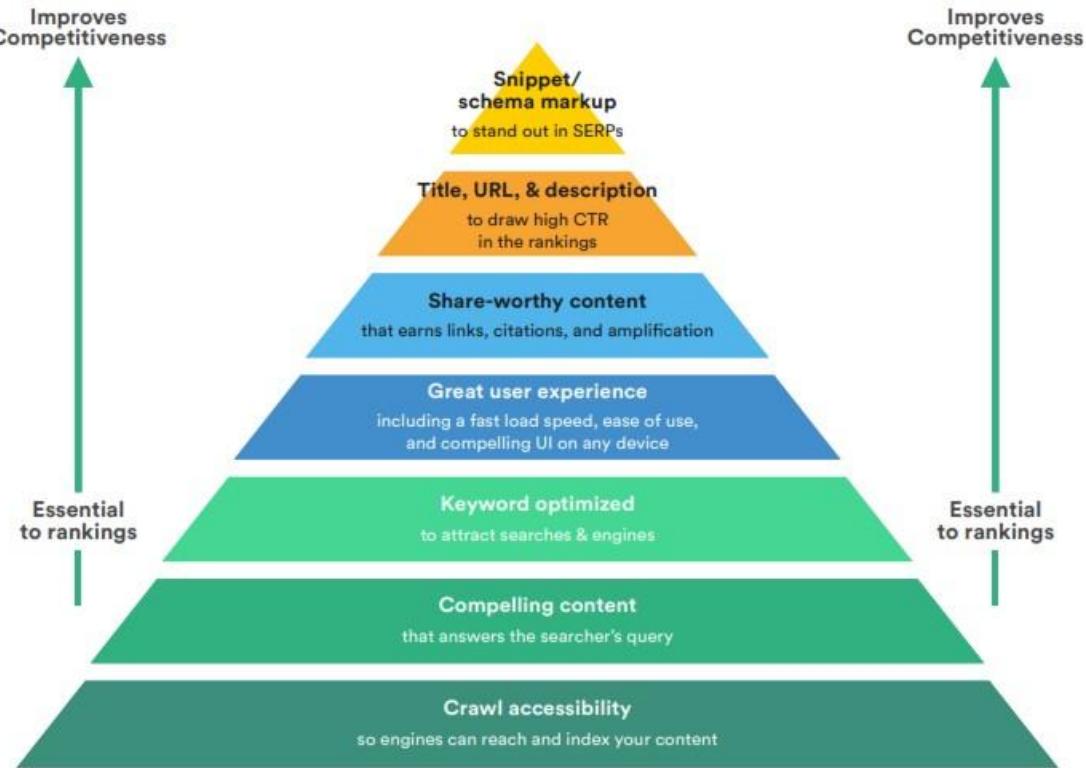
# Google Search Console



# SEO Guidelines



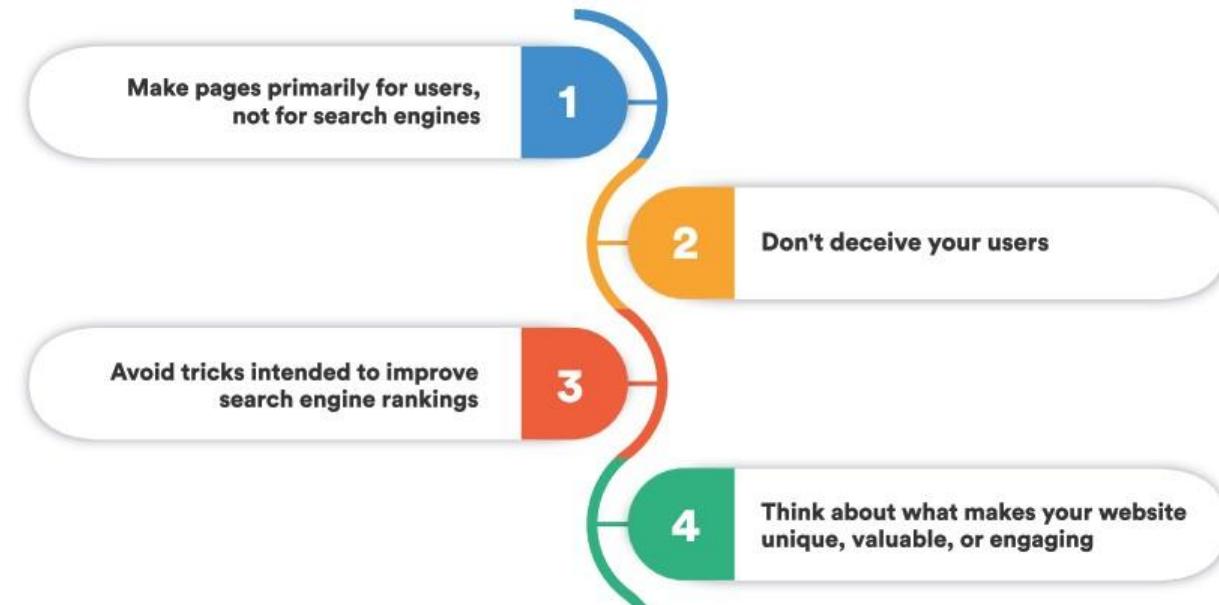
# Mozlow Hierarchy Of SEO Needs



# Google SEO Guidelines



# Google Webmaster Quality Guidelines



# Thank You!

**PURWADHIKA HEAD OFFICE**

BSD Green Office Park 9 - G Floor,  
BSD City, Tangerang, Banten

**CAMPUS BRANCHES**

Purwadhika BSD  
Purwadhika Jakarta

**CONTACT**

021 - 5012 3161  
0813 - 1867 8671  
0812 - 8060 7160

**EMAIL**

[admission1@purwadhika.com](mailto:admission1@purwadhika.com)  
[admission2@purwadhika.com](mailto:admission2@purwadhika.com)  
[admission3@purwadhika.com](mailto:admission3@purwadhika.com)

**WEBSITE**

[www.purwadhika.com](http://www.purwadhika.com)